

**Rotterdam,
The Netherlands
May 21 - 22,
2015**

6th Annual

Final Agenda

European Bunker Fuel Conference

Rethinking strategies in a new era

Uniquely positioned, Platts 6th European Bunker Fuel Conference will assemble the region's leading bunker fuel suppliers, traders, brokers, refiners, ship operators, owners, and other marine fuel industry organizations to assess as we hear the perspectives from the key people and organizations you want to hear.

Sponsors:



The Oil Market Journal

WHY ATTEND?

- **Assess the impact of the ECA's implementation**
Taking place just 5 months after the 0.10% sulphur limit came into force; we tackle the questions on the forefront of everyone's mind: What have been the experiences so far in the industry? Are there predictions for what is to come? Just when will the oil price rise again and is there enough availability?
- **Identify the effects from the collapse of a big player**
The fall of such an established company has brought many to question their own practices, credit has become a big issue but also there is a growing interest in ensuring the quality of the counterparty, hear from the experts as they explore the lessons learnt.
- **More networking opportunities**
Platts understand the need for effective and valuable networking time, and this event will be no exception. Built into each day are a number of dedicated social functions designed to stimulate participant interaction including an evening drinks reception and boat tour on day one.

The Audience

For the past 5 years, we have consistently welcomed senior level representatives from Europe's bunker community.

"Good variety of topics and speaker which is very important to develop a broad view of where the industry is going and what actions are needed. "

Okke Huising, Regional Marine Manager, Shell Chemicals Europe

Who attends?

- Major Oil Companies
- National Oil Companies
- Independent Suppliers
- Bunker Traders
- Brokers
- Barge Operators
- Ship Owners and Shipping Agents
- Law Firms
- Testing Agencies
- Lubricant Suppliers
- International Banks

Companies in attendance in 2014 included:

Dan-Bunkering ABN AMRO Bank Api Refinery Barclays BIMCO Bloomberg News BP Europa SE - BP Nederland BP Oil International Cabot Switzerland Cargill International Certas Energy UK Chemoil Energy Cockett Marine Oil Conmaroil COSMO OIL (U.K.) DNV Petroleum Services EGCSA (Exhaust Gas Clearing Systems Association) Energy Aspects Energy Petrol Istanbul European Commission European Sea Ports Organisation (ESPO) Fenmar Finco Bunkering Finnish Meteorological society GAC Galp Energia GDF SUEZ TRADING Gibraltar Port Authority Finco Bunkering Finnish Meteorological society	Galp Energia GDF SUEZ TRADING Gibraltar Port Authority Glencore Grain GMA Petroleum Golden Arrow Gulf Oil Nederland Gunvor H&R Oelwerke Schindler INA, d.d. Oil and Gas Industry Inatech ING Bank Intertanko Japan Petroleum Energy Center (JPEC) JBC Energy Kuwait Petroleum Corporation Litasco Lloyds Register Louis Dreyfus Commodities Lukoil Benelux Moceti International (Pvt) Natixis North Sea Tankers NOVA Terminals Nynas AB O.W. Bunker Copenhagen OMV Slovenia OW Bunker P&O Ferries Holdings PKN ORLEN Port Auxiliary Services Surveyors for	Port of Amsterdam Port of Rotterdam Rubis Terminal Shell Chemicals Europe Shell Global Solutions Societe Generale State Trading Corporation Statoil Stolt Tankers Taylor Smith Investment TEPSA The Centre for Global Energy Studies The International Bunker Industry Association (IBIA) Total Toyota Tsusho Petroleum Tradebe Tragura OS S.A.L. Transcor Energy Trefoil Trading Universal Procurement and Logistical Solutions UOP Limited Van Oord Vitol Vivo Energy V-Marine Fuels Vopak VTTI
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DAY ONE: THURSDAY, MAY 21ST, 2015

08:00 *Registration and continental breakfast – available to sponsor*

08:50 *Chairman's welcoming remarks*

Trevor Harrison, Maritime Arbitrator and Mediator and Board Member, International Bunker Industry Association

09:00 **Opening address**

The outlook for Europe's bunkering industry

- Initial impacts of the ECA spec change
- Will OW Bunkers demise affect the way customers buy fuel

Captain Peter Hall, Chief Executive Officer, International Bunker Industry Association

European bunker markets in a rapidly transforming and global downstream market

09:25 **Oil markets outlook**

- Dealing with oil market volatility
- Just when will the oil price bottom out?

Paul Horsnell, Global Head of Commodities Research, Standard Chartered Bank

09:50 **ISO 8217, keeping up the pace with future fuels**

- What does ISO do?
- Why is it important to adapt to the latest edition of ISO 8217
- The next revision of ISO 8217 to keep up with regulatory requirements and future fuels

Monique Vermeire, Fuels Technologist, Marine and Powergen, Chevron

10:15 **European fuel oil and bunker market evolution**

- European fuel oil price developments
- Embarking upon new challenges in 2015

Christopher Vowden, Managing Editor, European and African Oil, Platts

10:40 *Networking and refreshment break – available to sponsor*

The evolving bunker fuel value chain – *leaders discuss*

Leaders from the bunker fuel value chain discuss their current strategies and the challenges they face in supplying, trading and moving bunker fuel, within and out of Europe.

11:10 **A trader's perspective**

- Quantity issues
- Seeking the added value. Is it still enough to be only price competitive?

Chris Turner, Group Technical Manager, Cockett Marine

11:35 **A ship owner's perspective**

- Experiences with fuel switchover
- Views on compliance monitoring efficiency

Niels Bjørn L. Mortensen, Director, Regulatory Affairs, Maersk Maritime Technology

12:00 **An authority's perspective**

- The challenges of enforcing new regulations

Anne Skov Strüver, Director of Maritime Regulation, Danish Maritime Authority

12:25 **The Port of Rotterdam's perspective**

- Response since the switch over

Ronald Backers, Business Intelligence Liquid Bulk Dept. Business Analysis & Intelligence, Port of Rotterdam

12:50 **Panel Session**

Presenters from the preceding sessions will gather on the head table and take your questions

13:15 *Networking Lunch – available to sponsor*

Regulatory issues post ECA implementation

14:35 **Quality issues**

- Dealing with off-specification fuel, what can be done?
- Should legislation be put in place to ensure the quality of fuels?

15:00 **Mass flow metering – Friend or Foe?**

- Can Singapore be used as a template?
- Who wins?

Naeem Javaid, Regional FOBAS Manager, Lloyd's Register

15:25 **The state of play on enforcement – views of the Trident Alliance**

- Are enforcement efforts maintaining a level playing field?
- 2020+: enforcement readiness as well as compliance solutions

Roger Strevens, VP Environment, Wallenius Wilhelmsen Logistics & Chairman, Trident Alliance

15:50 *Networking and refreshment break – available to sponsor*

16:20 **Environmental monitoring of ship emissions using drone technology**

- The challenge of enforcement
- What is Project Sense?

Jon Knudsen, CEO, Explicit

Bunker fuel pricing, trading and benchmark developments

16:45 **BIMCO standardized bunker fuel purchasing contract**

- Benefits of harmonisation for buyers, suppliers and traders goals
- BIMCO Terms 6 months after publication

Grant Hunter, Chief Officer Legal and Contractual Affairs, BIMCO

Long-term industry outlook

17:10 **Panel discussion:**

- **The future for bunkering in Europe**
- What lessons have we learnt so far since the ECAs implementation?
- How will the refining industry adapt to new fuel quality recommendations and regulations?
- On board abatement vs. alternative fuels - which option is preferable?

Roger Strevens, VP Environment, Wallenius Wilhelmsen Logistics & Chairman, Trident Alliance

Poul Woodall, Director, Environment & Sustainability DFDS

Naeem Javaid, Regional FOBAS Manager, Lloyd's Register

Monique Vermeire, Fuels Technologist, Marine and Powergen, Chevron

Moderated by:

Trevor Harrison, Maritime Arbitrator and Mediator and Board Member, International Bunker Industry Association



17:40 **Networking reception**

Join us immediately after the conference for a selection of drinks and canapés

- *available to sponsor*

19:00 **Boat Tour hosted by Port of Rotterdam**

Join us for this exclusive social event, the tour starts immediately after the conference from 19:00 until 22:00. Return transport will be provided and food and drink will be served on-board.



DAY TWO: FRIDAY, MAY 22, 2015

08:30 *Registration and continental breakfast – available to sponsor*

09:00 **Chairman’s welcoming remarks and review of day one**

Trevor Harrison, Maritime Arbitrator and Mediator and Board Member, International Bunker Industry Association

09:10 **Keynote address**

MARPOL Annex VI – an update of international regulatory developments for prevention of air pollution and the energy efficiency of ships

- Outcome of MEPC 68 including consideration of fuel oil availability (2020/2025 review) and fuel oil quality
- The use of gas as a fuel to comply with current requirements and the development of the legislative framework
- Development of a data collection system for fuel consumption of ships
- Findings of the Third IMO GHG Study 2014

Dr. Edmund Hughes, Head, Air Pollution and Energy Efficiency, Marine Environment Division, International Maritime Organization

09:35 **Supply and demand of bunker fuel – now and towards 2020/2025**

- MGO, LSFO and what about the new breeds?
- Is there a deficit that is levelled out from Russia or Middle East or US?

Wade DeClaris, Executive Vice President, World Fuel Services Corporation

10:00 **Case Study**

Rise and fall of OW Bunker

- OW Bunker business model and organization
- From the IPO to bankruptcy
- Risk management failures

Alessandro Mauro, Independent Advisor & Former Head of Risk Management, Litasco

Bunker testing/ legal

10:25 **How to comply and remain competitive**

- Address the key challenges in bunker procurement and operations
- Understand the elements of a successful and integrated bunker procurement strategy

10:50 *Networking and refreshment break – available to sponsor*

Alternative fuels & on-board emissions abatement developments

11:20 **The current state of alternative fuels**

- Is there an obvious long term winner?
- Fuel efficiency projects

Professor John Carlton, Professor of Marine Engineering and Fellow, Royal Academy of Engineering (FREng)

11:45 **Developments in the LNG marine gas market**

- What is driving the demand for LNG?

Aksel Skjervheim, Marine LNG Business Development Manager, Gasnor

12:10 **Recent developments for Scrubbers**

- Fuel availability in SECA area
- Open v close loop operation/experience
- Technical enhancements being implemented
- Economic performance in light of the changed oil market

Poul Woodall, Director, Environment & Sustainability DFDS

12:35 **Chairman's concluding remarks**

Trevor Harrison, Maritime Arbitrator and Mediator and Board Member, International Bunker Industry Association

12:40 **End of conference**

Pricing and Venue

Platts **6th Annual European Bunker Fuel** conference will be held on May 21-22, 2015 at the Mainport Hotel Rotterdam, The Netherlands.

Registration Fee

	March 13, 2015	April 10, 2015	Standard Price
Commercial Conference Rate	\$1,099 + VAT Save \$600!	\$1,399 + VAT SAVE \$300	\$1,699 + VAT
Group Rate (register 3 or more people, simultaneously)	\$899 + VAT Save \$200!	\$999 + VAT Save \$100!	\$1,099 + VAT
Government / Academic / Non-Profit Rate	\$699 + VAT Save \$200!	\$799 + VAT Save \$100!	\$899 + VAT